



GE Industrial Systems

Lewis E. Brown
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September 30, 2003

Mr. Jon Christensen:

Re: PF and Efficiency information

Dear Jon:

Per our phone conversation yesterday, I have attached the updated Power Factor and Efficiency data on the GE LCI drive.

As an additional note, I just want to assure you that GE Toshiba Automation Systems is completely confident in our ability to make your reliability upgrade project a success and to insure its operation for many years to come.

Our LCI product is installed in hundreds of power plants across the USA in turbine starters and variable speed drives. Our GE service organization has a higher familiarity with the LCI product due to the large installed base and the GE Toolbox software package make the drive easier than ever to maintain and troubleshoot.

We are so sure of our product and solutions that we would like to offer you a tangible indicator of that confidence. Please accept this letter as our commitment to provide you an extra year of warranty on the LCI system at no charge. This would extend your standard warranty period for another year from equipment startup or equipment shipment.

Again, we thank you for the opportunity to submit our proposal and sincerely hope we can work with you on this project. Should you have any more questions, please contact us at your earliest convenience.

Sincerely,

L.E. Brown
Regional Account Manager
Industrial Systems- Solution Sales